

Advanced planning: Domestic & International TRUSTS

May 22 & 23, 2008 New York - United States of America



Conference Chair

Thomas Handler

Chairman, Advanced Planning &
Family Office Practice Group

Handler, Thayer & Duggan, L.L.C

Co-Chair

Robert Colvin

Principal

**Robert D. Colvin &
Associates**



With the foremost experts on trusts.

Mr Paul McKibbin (United States of America)
Partner,
Family Office Metrics, LLC

Mr Christopher McKenzie (British Virgin Islands)
Partner,
Walkers

Ms Linda Bourn (United States of America)
Managing Director,
Clearbrook Partners

Ms Barbara Hauser (Switzerland)
Director, Private Wealth Advisory,
Stanford Group

Mr Thomas Handler (United States of America)
Chairman,
Advanced Planning & Family Office Practice Group,
Handler, Thayer & Duggan, L.L.C

Mr Randall Krebs (Bermuda)
Head - Bermuda Trust practice Group,
APPLEBY

Mr Joe Field (United States of America)
Senior International Partner,
Withers Bergman LLP

Mr Graham Kleiner (United Kingdom)
Partner,
Withers Bergman LLP

Ms Lisa Gray (United States of America)
Managing Member,
Graymatter Strategies LLC

Mr Ivan Sacks (United States of America)
Principal,
Withers Bergman Law Firm

Mr Robert Colvin Esq. (United States of America)
Principal, **Robert D. Colvin & Associates**

Mr Al W. King (United States of America)
Co-CEO and Co-Founder,
South Dakota Trust Company LLC

Ms Pamela Radsch (United States of America)
Private Client Advisors,
Hub International Personal Insurance

Mr Timothy D. Richards (United States of America)
Managing Director,
Richards PA

Ms Natasha Pearl (United States of America)
CEO and Founder,
Aston Pearl

Dr Ludovic Verbist (Switzerland)
Managing Director,
AAMIL Ltd

Mr Lansing E. Crane (United States of America)
Executive-in-Residence,
**The Family Business Center of Loyola School
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Programme

DAY ONE 22nd May 2008

09:00 Chairman's welcome & opening remarks

Mr Thomas Handler (United States of America)
Chairman, Advanced Planning & Family Office Practice Group;
HANDLER, THAYER & DUGGAN, LLC.

09:10 Hopes, dreams, and desires: the "soft side" of trusts and advanced planning

- The next generations: when, how much, and under what conditions?
- Secrets vs. open communication: lessons learned
- Family governance issues and impact
- Trustee selection criteria
- Best practices in promoting "financial literacy" for family members

Ms Natasha Pearl (United States of America)
CEO and Founder, **Aston Pearl**

Prior: Senior Vice President and Worldwide Director of Relationship Marketing at Sotheby's
Chief Marketing Officer for Circline

09:55 Private Trust Companies

- What are private trust companies?
- Why they have become so popular?
- Structuring private companies
- The new BVI private trust company regulations

Mr Christopher McKenzie (British Virgin Islands)
Partner, **WALKERS**
Council member of STEP Worldwide and first deputy chairman of the BVI branch of STEP

Prior: First vice president of the BVI Bar Association and founding chairman of the BVI branch of STEP

10:40 Coffee break

11:00 Family Business Owner Panel

Chaired by:

Ms Linda Bourn (United States of America)
Managing Director, **Clearbrook Partners**

Accompagnied by:

Ms Barbara Hauser (Switzerland)
Director; Private Wealth Advisory, **Stanford Group**

Mr Lansing E. Crane (United States of America)
Executive-in-Residence;
The Family Business Center of Loyola School of Business
Prior: Chief Executive Officer, Chairman of Crane & Co. Inc

11:45 Integration of Trusts and Family Offices

- Centralized and Decentralized Family Office Structures and Contract Relationships
- Traditional (upside down) and Modern Family Office and Trust Structures

- Comprehensive International Integrated Structures Serving Multiple Objectives
- Best of Breed Advanced Planning Family Office and Trust Structures (including the Stealth Prenup. TM)

Mr Thomas Handler (United States of America)
Chairman, Advanced Planning & Family Office Practice Group;
HANDLER, THAYER & DUGGAN, LLC.

12:30 Lunch

14:00 Case Study: FO Caliber Planning for Multi-National Families

- Challenges faced by multi-national family members
- Wealth preservation across multi-national generations
- Taxes, trusts, and other multi-domicile issues
- Integrating multi-national wealth management
- The role of the family office in advising multi-national families

Ms Lisa Gray (United States of America)
Managing Member; **Graymatter Strategies LLC**

Prior: Financial Advisor, Union Planters IBG
Financial Advisor, Morgan Keegan & Company
Financial Advisor, PaineWebber, Inc

Mr Thomas Handler (United States of America)
Chairman, Advanced Planning & Family Office Practice Group;
HANDLER, THAYER & DUGGAN, LLC.

14:45 To Serve or Not to Serve: The Trustee's Dilemma

- Responsibilities of trusteeship
- Know the risks before you serve
- Indemnification best practices

Mrs Pamela Radsch (United States of America)
Vice President, **Hub International Personal Insurance**

15:30 Coffee break

15:45 MS-Sharepoint: Controls repository for trust review and spreadsheet control framework

- To be confirmed by the programme manager

Mr Paul McKibbin (United States of America)
Managing Partner; **Family Office Metrics LLC**

Prior: Director, Guggenheim Partners, Private Family Networks VP, SEI Investments Family Office Group

16:30 Recognition of Trusts in Civil Law Countries

- The Hague Convention
- Switzerland and Luxembourg
- Trustees in such jurisdictions

Dr Ludovic Verbist (Switzerland)
Managing Director; **AAMIL Ltd**

17:15 Cocktail

DAY TWO 23rd May 2008

09:00 Chairman's welcome & opening remarks

Mr Robert D. Colvin, Esq. (United States of America)
Principal, **Robert D. Colvin & Associates**

09:10 Trusts and Latin American civil law jurisdictions

- Revocable vs. Irrevocable Trusts
- Trust jurisdiction selection/black lists
- Pass Through Entities?
- Tax deferral planning in home jurisdiction
- Local reporting issues
- Use of Trusts in Conjunction With Private Offshore Funds
- Mexico: Case Study

Mr Timothy D. Richards (United States of America)
Managing Director; **Richards PA**

09:55 Cross Border Estate Planning

- Overseas families investing into the US
- Domestic vs Offshore trusts: which fits the client?
- Distinguishing the foreign estate from a foreign trust
- Private placement insurance and DVAs as a powerful planning tool
- Planning for the non-US citizen spouse

Mr Robert D. Colvin, Esq. (United States of America)
Principal, **Robert D. Colvin & Associates**

Prior: Partner in Baker & McKenzie International Private Banking Group
Partner in International Tax Section of Chamberlain, Hrdlicka, White, Williams & Martin PC
CPA in International Tax Group of KPMG LL.M. in Taxation

10:40 Coffee break

11:00 Trust Protectors in International Trusts

- Recent decisions regarding Protectors, including Charman v. Charman and Circle Trust results
- Is too much control a bad thing
- Use of Professional Protectors

Mr Randall J. Krebs (Bermuda)
Head - Bermuda Trust practice Group, **APPLEBY**

11:45 Asset protection

- A different view of asset protection
- The foundation for strategic asset protection planning
- Trusts, insurance, and other instruments
- Contrasting traditional asset protection
- The complete asset protection approach

Ms Lisa Gray (United States of America)
Managing Member; **Graymatter Strategies LLC**

Prior: Financial Advisor, Union Planters IBG
Financial Advisor, Morgan Keegan & Company
Financial Advisor, PaineWebber, Inc

12:30 Lunch

14:00 Risk Management in the Design of Long-Term Family Trusts

- Why and how to structure trusts for multiple generations
- Separating elements of control among multiple actors to avoid conflicts of interest, obtain best in class services
- Structures to educate and empower descendants while protecting assets
- Building in flexibility to adjust to changing laws, jurisdictions of beneficiaries and financial circumstances
- Consideration of Choice of Jurisdiction and Governance Structures

Mr. Ivan Sacks (United States of America)
Principal, **Withers Bergman LLP**



14:45 Selection of Domestic Trust Jurisdictions for Various Planning Opportunities

- Comparing the various long term and unlimited duration Rule Against Perpetuity Statutes
- Outlining the difference and comparing the States directed and delegated trust statutes
- Outlining the uses of Trust Protectors in US trusts and which states have statutes
- Special Purpose Entities for Distribution and Investment Committee members and Trust Protectors
- An overview of the States with some of the better modification, reformation and decanting statutes and processes and how these statutes can benefit the change of trust situs offshore to domestic
- Purchasing insurance on-shore versus offshore-comparison of State premium taxes and insurable interest statutes
- Private Family Trust companies and the jurisdictions that cater to them
- Domestic asset protection Statutes: self settled, third party beneficiary, spendthrift, LLC, FP

· Other unique State statutes: forced heir ship statutes, virtual representation, privacy etc...

Mr Al King (United States of America)
Co-CEO and Co-Founder; **South Dakota Trust Company LLC**

Prior: National Director of Estate Planning, Citigroup
Co-Founder and Vice Chairman, Citicorp Trust South Dakota
Director of Financial and Estate Planning, Coopers and Lybrand

15:45 Coffee break

16:00 Family Office, Family Risk

· To be confirmed by the programme manager

Mr Joe Field (United States of America)
Senior International Partner; **Withers Bergman LLP**

Prior: Head of international private client (Europe) at the US law firm Bryan Cave

Mr Graham Kleiner (United Kingdom)
Partner; **Withers Bergman LLP**

16:45 Close of the conference

Financial Events *International*

Advanced Planning : Domestic and International Trusts
U.S. Trusts practices continue to experience widespread and highly significant change on a near daily basis



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